

S N	Learning Objectives	Learning Outcomes
Environment and Management of Financial Services.		
1.	To understand the basics of Indian Financial System.	Students will have a better understanding of the Indian financial system and will make skillful application of this information in their profession.
2.	To study the brief history of commercial banking in India, their functions and major items of liabilities and assets.	Develop their understanding and expertise in various matters relating to operations of a commercial bank.
3.	To develop basic understanding about the banking sector, its working and various banking services.	Students will gain good command and understanding of banking system and banks and will be able to perform tasks confidently.
Financial Accounting I		
1.	To familiarize the students with the basic accounting principles and techniques of preparing and presenting the accounts.	Students would know how to record a transaction.
2.	To familiarize the students with financial statements and principles underlying them and to develop their skills in reading, understanding and preparing final accounts.	Students know about how to undertake finalization of accounts.
Business Economics I		
1.	To make the students understand the meaning and concepts of business economics and its functional relations.	Student would know about the uses of economic theories and quantitative methods to analyze the functioning of businesses.
2.	To make student understand the root cause of economic problems.	Students would the mechanisms by which competitive markets organizes the allocation of scarce resources and the distribution of goods and services.
3.	To make student learn micro economics & its application to business.	Student would relate the basic economic theories and principles to current micro economic issues and evaluate related public policy.
Quantitative Methods I		
1.	To make the students learn data collection, representation and central tendency and application usage in industry	Students would learn the concepts of mean, mode, median for raw data and structured data. They would be able to pictorially represent data.
2.	To make the students understand usage of Measures of Dispersion, Probability theory	Students would know about where to use dispersion ,its different types and also will be able to appreciate the technique of finding Permutation and Combination and its usage across industry
3.	To make students learn statistical techniques like Correlation and Regression.	Students would be able to understand the two variables - correlation and regression and their role in solving business problems
4.	To make students learn how are Index numbers used and basic fundamentals of insurance sector	Students would be made aware of the functioning of the insurance industry and learn how index numbers are used in Industry
Business Communication – I		
1.	To understand the components of communication and its dynamic nature	Students will become aware of the structure of communication, students will learn to improve and improvise, thereby

		communicate effectively.
2.	To identify appropriate channels, modes and media depending on specific communication needs.	Students will gain knowledge of constructing different types of messages, depending on the purpose of communication.
3.	To emphasize the role of technology in order to communicate effectively	Students will be able to use social networking to enhance personal and professional connectivity.
4.	To discern ethical business behavior	Students will be able to behave professionally and ethically in their respective workplace
5.	To develop writing competency	Students would be equipped with the knowledge to write clear, crisp messages that cannot be misunderstood.
6.	To understand the various barriers that could obstruct smooth communication	Students would become capable in analyzing and overcoming the various barriers and thus communicate effectively
Principles of Management		
1	To make students aware of various principles governing management and its significance in the banking and insurance industry	Student will become aware of the importance of management in banking and insurance industry.
2	To make students understand the organisation structures used in companies in general and the structures used by banking and insurance companies	Students will be able to compare the organisation structures used in general viz a viz the organisation structures of banking and insurance companies
3	To bring in students a sense of appreciation towards the various kinds of entrepreneurs.	Students will be able to appreciate the qualities and achievements of entrepreneurs and their contribution to Indian business.
4	To make students aware of- the role of various international monetary institutions.	Students will be able to understand the role of various international monetary organisations in maintaining economic stability and helping countries in need.
Foundation Course – I		
1	To bring in students an awareness towards the multi lingual, multi religious and the multi-cultural diversity of our country.	Students will learn to appreciate the social economic and cultural diversity of our country.
2	To create in students an awareness about the various caste, class, gender inequalities and the various physical disparities in India.	Students will be able to develop a sense of oneness and empathy towards the various classes, castes, gender and the differently abled.
3	To make students aware of the provisions in the Indian constitution.	Students will be able to appreciate their rights and become responsible towards their duties as enshrined in the Indian constitution.
4	To make students aware of the various dynamics of the Indian political system.	Students will appreciate the inclusive nature of the Indian political system,

F.Y.B.Com Banking and Insurance (Sem II)

SN.	Learning Objectives	Learning Outcomes
Principles and Practices of Banking and Insurance.		
1.	To create understanding about the fundamental principles of banking supervision and its practices in India.	Develop their understanding and expertise in various matters relating to banking practices.
2.	To update students with the various technologies used in banking.	This helps the students to learn and develop the required skills to manage the banking operations effectively and efficiently.
3.	To make students understand the working of	This enhances students' ability to

	insurance companies.	comprehend the operations of insurance companies effectively and efficiently.
Financial Accounting II		
1.	To familiarize the students with the process, legalities, accounting entries at the time of redemption of various securities.	Students would know how to record various types of advanced accounting transactions.
2.	To introduce the students with basics of valuation of goodwill and shares.	Students will learn to undertake valuations using traditional techniques.
Quantitative Methods II		
1.	To make the students learn Testing of Hypothesis and application usage in Industry	Students would learn the technique of devising Null and Alternate hypothesis on various sampling techniques- single sample and multiple sample comparison
2.	To make the students understand usage of Linear programming problem (LPP), Matrices and determinants.	Students would know about where to use LPP method and how to solve matrices problems applied in various industries including banking.
3.	To make students learn fundamental, mathematical concepts like ratio , proportion and percentage	Students would be able to understand and appreciate usage of mathematical concepts which are utmost important in all walks of life
4.	To make students understand Statistical applications in Investment management and Economic indicator.	Students would be made aware on Investment management and economic Indicators like GDP , Inflation , GNP and others
Business Communication - II		
1.	To learn requisite skills to be better equipped at group and oral communication.	Students would become more confident in presenting ideas to a group of people, as well as working in a group.
2.	To understand conventions of formal correspondence.	Students would become more confident in entering a world of professional exchange of ideas.
3.	To compare the various stages of ones career at an organization, via interviews, meetings, etc.	Students would become aware of the do's and don'ts while working as a professional.
4.	To apply various principles of effective writing.	Students would be infused with a new set of writing skills required for better communication with varied types of company public.
5.	Showing the workings of communication, from an intra-level, to outside the organization.	Students would learn the intricacies of company image, maintained through communication through Media, CSR
Business Law		
1	To provide knowledge of the legal environment in which consumers and businesses operate.	Students would be able to understand the relevance of law in an economic, political and social context.
2	To provide knowledge of legal principles.	Students would be to identify the fundamental legal principles in contractual agreements.
3	To understand the concept of General and Special Contracts, Negotiable Instruments, Information Technology Act and Sale of Goods Act.	Students would acquire problem solving techniques and to present a concise legal argument.
Organizational Behaviour		
1	To make students understand the various concepts and principles in Organisational Behaviour	Students will learn the various concepts and principles governing Organisational Behaviour
2	To make students aware of the various aspects of individual behaviour. They will be able to analyse the benefits of working in groups and teams.	Students would be able to understand the various concepts in individual behaviour. They will appreciate the benefits of group dynamics and working in teams.

3	To make students aware of the concepts of stress and conflict and the ways in which it affects individuals at personal and professional level.	Students will become aware of the factors that cause stress and conflicts and will learn about ways to avoid or minimise them
Foundation Course – II		
1	To make students understand the concepts of globalisation, liberalisation and privatization and its impact at micro and macro level.	Students will learn about the concepts of globalisation, liberalisation and privatization and its benefits and limitations at personal and national level
2	To make students analyse the various legislations governing human rights at national and global levels.	Student will appreciate the various legislations governing human rights at national and global levels for the welfare of mankind.
3	To make students- learn the concept of ecology and its related components. They will also understand the importance of sustainability.	Students will learn to appreciate the ecology and environment and become conscious of their role in sustainable development.
4	To make students aware of the concepts of stress and conflict and the ways in which it affects individuals at personal and professional level.	Students will become aware of the factors that cause stress and conflicts and will learn about ways to avoid or minimise them,