

F.Y. B. Com Banking and Insurance (Sem I)

S N	Learning Objectives	Learning Outcomes
Environment and Management of Financial Services.		
1.	To understand the basics of Indian Financial System.	Students will have a better understanding of the Indian financial system and will make skillful application of this information in their profession.
2.	To study the brief history of commercial banking in India, their functions and major items of liabilities and assets.	Develop their understanding and expertise in various matters relating to operations of a commercial bank.
3.	To develop basic understanding about the banking sector, its working and various banking services.	Students will gain good command and understanding of banking system and banks and will be able to perform tasks confidently.
Financial Accounting I		
1.	To familiarize the students with the basic accounting principles and techniques of preparing and presenting the accounts.	Students would know how to record a transaction.
2.	To familiarize the students with financial statements and principles underlying them and to develop their skills in reading, understanding and preparing final accounts.	Students know about how to undertake finalization of accounts.
Business Economics I		
1.	To make the students understand the meaning and concepts of business economics and its functional relations.	Student would know about the uses of economic theories and quantitative methods to analyze the functioning of businesses.
2.	To make student understand the root cause of economic problems.	Students would the mechanisms by which competitive markets organizes the allocation of scarce resources and the distribution of goods and services.
3.	To make student learn micro economics & its application to business.	Student would relate the basic economic theories and principles to current micro economic issues and evaluate related public policy.
Quantitative Methods I		
1.	To make the students learn data collection, representation and central tendency and application usage in industry	Students would learn the concepts of mean, mode, median for raw data and structured data. They would be able to pictorially represent data.
2.	To make the students understand usage of Measures of Dispersion, Probability theory	Students would know about where to use dispersion ,its different types and also will be able to appreciate the technique of finding Permutation and Combination and its usage across industry
3.	To make students learn statistical techniques like Correlation and Regression.	Students would be able to understand the two variables - correlation and regression and their role in solving business problems
4.	To make students learn how are Index numbers used and basic fundamentals of insurance sector	Students would be made aware of the functioning of the insurance industry and learn how index numbers are used in Industry
Business Communication – I		
1.	To understand the components of communication and its dynamic nature	Students will become aware of the structure of communication, students will

		learn to improve and improvise, thereby communicate effectively.
2.	To identify appropriate channels, modes and media depending on specific communication needs.	Students will gain knowledge of constructing different types of messages, depending on the purpose of communication.
3.	To emphasize the role of technology in order to communicate effectively	Students will be able to use social networking to enhance personal and professional connectivity.
4.	To discern ethical business behavior	Students will be able to behave professionally and ethically in their respective workplace
5.	To develop writing competency	Students would be equipped with the knowledge to write clear, crisp messages that cannot be misunderstood.
6.	To understand the various barriers that could obstruct smooth communication	Students would become capable in analyzing and overcoming the various barriers and thus communicate effectively
Principles of Management		
1	To make students aware of various principles governing management and its significance in the banking and insurance industry	Student will become aware of the importance of management in banking and insurance industry.
2	To make students understand the organisation structures used in companies in general and the structures used by banking and insurance companies	Students will be able to compare the organisation structures used in general viz a viz, the organisation structures of banking and insurance companies
3	To bring in students a sense of appreciation towards the various kinds of entrepreneurs.	Students will be able to appreciate the qualities and achievements of entrepreneurs and their contribution to Indian business.
4	To make students aware of- the role of various international monetary institutions.	Students will be able to understand the role of various international monetary organisations in maintaining economic stability and helping countries in need.
Foundation Course – I		
1	To bring in students an awareness towards the multi lingual, multi religious and the multi-cultural diversity of our country.	Students will learn to appreciate the social economic and cultural diversity of our country.
2	To create in students an awareness about the various caste, class, gender inequalities and the various physical disparities in India.	Students will be able to develop a sense of oneness and empathy towards the various classes, castes, gender and the differently abled.
3	To make students aware of the provisions in the Indian constitution.	Students will be able to appreciate their rights and become responsible towards their duties as enshrined in the Indian constitution.
4	To make students aware of the various dynamics of the Indian political system.	Students will appreciate the inclusive nature of the Indian political system,

F.Y.B.Com Banking and Insurance (Sem II)

SN.	Learning Objectives	Learning Outcomes
Principles and Practices of Banking and Insurance.		
1.	To create understanding about the fundamental principles of banking supervision and its practices in India.	Develop their understanding and expertise in various matters relating to banking practices.
2.	To update students with the various technologies used in banking.	This helps the students to learn and develop the required skills to manage the banking operations effectively and efficiently.

3.	To make students understand the working of insurance companies.	This enhances students' ability to comprehend the operations of insurance companies effectively and efficiently.
Financial Accounting II		
1.	To familiarize the students with the process, legalities, accounting entries at the time of redemption of various securities.	Students would know how to record various types of advanced accounting transactions.
2.	To introduce the students with basics of valuation of goodwill and shares.	Students will learn to undertake valuations using traditional techniques.
Quantitative Methods II		
1.	To make the students learn Testing of Hypothesis and application usage in Industry	Students would learn the technique of devising Null and Alternate hypothesis on various sampling techniques- single sample and multiple sample comparison
2.	To make the students understand usage of Linear programming problem (LPP), Matrices and determinants.	Students would know about where to use LPP method and how to solve matrices problems applied in various industries including banking.
3.	To make students learn fundamental, mathematical concepts like ratio, proportion and percentage	Students would be able to understand and appreciate usage of mathematical concepts which are utmost important in all walks of life
4.	To make students understand Statistical applications in Investment management and Economic indicator.	Students would be made aware on Investment management and economic Indicators like GDP, Inflation, GNP and others
Business Communication - II		
1.	To learn requisite skills to be better equipped at group and oral communication.	Students would become more confident in presenting ideas to a group of people, as well as working in a group.
2.	To understand conventions of formal correspondence.	Students would become more confident in entering a world of professional exchange of ideas.
3.	To compare the various stages of one's career at an organization, via interviews, meetings, etc.	Students would become aware of the do's and don'ts while working as a professional.
4.	To apply various principles of effective writing.	Students would be infused with a new set of writing skills required for better communication with varied types of company public.
5.	Showing the workings of communication, from an intra-level, to outside the organization.	Students would learn the intricacies of company image, maintained through communication through Media, CSR
Business Law		
1	To provide knowledge of the legal environment in which consumers and businesses operate.	Students would be able to understand the relevance of law in an economic, political and social context.
2	To provide knowledge of legal principles.	Students would be able to identify the fundamental legal principles in contractual agreements.
3	To understand the concept of General and Special Contracts, Negotiable Instruments, Information Technology Act and Sale of Goods Act.	Students would acquire problem solving techniques and to present a concise legal argument.
Organizational Behaviour		
1	To make students understand the various concepts and principles in Organisational Behaviour	Students will learn the various concepts and principles governing Organisational Behaviour
2	To make students aware of the various aspects of individual behaviour. They will be able to analyse the benefits of working in groups and teams.	Students would be able to understand the various concepts in individual behaviour. They will appreciate the benefits of group

		dynamics and working in teams.
3	To make students aware of the concepts of stress and conflict and the ways in which it affects individuals at personal and professional level.	Students will become aware of the factors that cause stress and conflicts and will learn about ways to avoid or minimise them
	Foundation Course – II	
1	To make students understand the concepts of globalisation, liberalisation and privatization and its impact at micro and macro level.	Students will learn about the concepts of globalisation, liberalisation and privatization and its benefits and limitations at personal and national level
2	To make students analyse the various legislations governing human rights at national and global levels.	Student will appreciate the various legislations governing human rights at national and global levels for the welfare of mankind.
3	To make students- learn the concept of ecology and its related components. They will also understand the importance of sustainability.	Students will learn to appreciate the ecology and environment and become conscious of their role in sustainable development.
4	To make students aware of the concepts of stress and conflict and the ways in which it affects individuals at personal and professional level.	Students will become aware of the factors that cause stress and conflicts and will learn about ways to avoid or minimise them,

S.Y.B.Com Banking and Insurance (Sem III)

S N	Learning Objectives	Learning Outcomes
	Financial Markets	
1.	To introduces meaning and functions of Financial Intermediaries	Students would enhance their knowledge about Financial Intermediaries and their role in economic development.
2.	To understand the functioning of Money Market and Capital Market	Students get better insight into Indian Financial System and markets.
3.	To enable the students to acquaint with the concepts and techniques related to derivatives market.	Students would acquire necessary skills to manage and trade in financial instruments
	Foundation Course III- Overview of Banking Sector	
1.	To provide knowledge regarding banking sector and recent developments in banking sector.	Students would develop better understanding about banking sector in India.
2.	To understand the various Banking Channels and Payments	Students would enhance knowledge and skills to use various banking technologies.
3.	To provide insights into the initiatives of the government for inclusive financial system such as micro finance.	Students would get acquainted with necessary information about government schemes and initiatives regarding financial inclusion and assistance.
	Financial Management I	
1	To make the students understand the basic concepts of Capital budgeting & rationing.	Students would develop analytical skills of evaluating investment alternatives.
2	To familiarize with cost of capital, capital structure, etc. are related to each other and to the overall financial wellbeing of company.	Students would develop finer understanding of various financial management concepts.
	Management Accounting	
1	To introduce students to various techniques used for analyzing financial health of a company.	Students develop skills to analyse companies on various parameters (activity, liquidity, solvency etc.)
	Direct Taxation	

1	To make students aware of the provisions of Income Tax Act, 1961.	Understanding the procedure of Direct Tax Assessment.
2	To help students understand Exempt Incomes, Residential Status and Incidence of Tax.	Ability to Compute Total Income and define Tax Compliance.
3	To understand provisions and procedures to Compute Total Income under five heads.	Ability to understand amendments and insertions made in the provisions from time to time.
4	To understand deductions under the specific heads and from Gross Total Income.	Ability to file IT returns on Individual basis.
Organizational Behaviour		
1	To make students learn about the various aspects of individual behaviour such as personality, learning, perception, emotions and decision making	Students will understand the various dynamics of individual behaviour
2	To make students learn about the various aspects of group behaviour such as corporate communication, power, politics, groups and teams	Students will appreciate the various aspects of group dynamics.
3	To make students understand the concept of structure and the various traditional and modern forms of organisational structure.	Students will appreciate the various aspects of structure and its inter relationship with strategy.
4	To make students understand the use of Organisational behaviour theories and principles in Banking and Insurance	Students will learn to appreciate the implications of Organisational behaviour theories and principles in Banking and Insurance
Information Technology in B&I		
1.	To make the students understand how technology and business works together.	Students would know about the use of commercial activity using electronic media.
2.	To make the students understand the basics of payments done using technology.	Students know about the basic working of different technology and new trends in commerce using electronic media.
3.	To make students learn to use computer practically.	Students would learn to make documents, presentations and spreadsheets.
4.	To help the students understand the security to be taken care when technology is in hand.	Students become aware of the different laws related to electronic media.

S.Y.B.Com Banking and Insurance -(Sem IV)

S N	Learning Objectives	Learning Outcomes
Foundation Course IV- Overview of Insurance Sector		
1.	To identify what insurance is, why insurance works and how to determine insurance needs.	It creates awareness regarding insurance sector.
2.	To familiarize with major insurance products, such as life insurance, health insurance, property and liability insurance	It develops analytical skills necessary to make optimal decisions regarding purchase of insurance products and alternative strategies.
3.	To understand regulatory system on insurance sector.	It creates better understanding about the insurance regulatory system.
Financial Management II		
1.	To develop understanding of various concepts of budgetary control.	Students develop skills to prepare various types of budgets.
2.	To develop understanding of various Receivable management issues in financial management.	Students understand various aspects like cash, receivable, inventory management and their importance in financial management.
Cost Accounting		
1.	To introduce the importance of Cost Accounting, and application of various techniques, cost sheets and standard costing.	Students understand various aspects and basics of cost accounting.
Business Economics II		
1.	To introduce meaning and scope of Macro	It would enhance their knowledge about

	Economics and its functional relations.	macro economics and their role in economic development.
2.	To critically evaluate the consequences of basic macroeconomic policy options under differing economic conditions within a business cycle.	Develop their understanding and expertise in various phases related to business cycle.
3.	To identify the objectives and instruments of fiscal and monetary policy.	Students develop better understanding about the roles of fiscal and monetary policy in fighting recession and inflation.
Corporate and Securities Law		
1.	The objective is to provide knowledge on formation, management and other activities of companies.	Students would be able to understand the relation of shareholders and debenture holders.
2.	To highlight the relevance of Memorandum, Articles of Association and Prospectus.	Students would learn the use of the documents for the formation of Companies.
3.	To highlight the importance of SEBI as a regulator of Capital Markets in India. The regulations issued by SEBI to raise capital in the form of ICDR's.	The students will be able to appreciate the guidelines issued by SEBI for Bonus, Buyback, Rights issue, E- IPO, Portfolio Management Services and also expand their horizons in planning their career aspirations.
4.	To create awareness about the need and procedure for holding shares in electronic form.	Students will be aware of the process of dematerialization and the role of Depositories (NSDL, CDSL) in India.
Entrepreneurship Management		
	To make students understand the concept of entrepreneurship and its theories	Students will learn the skills- and qualities needed to be an entrepreneur.
	To make students analyse the various plans and strategies needed to start an entrepreneurial venture.	Students will learn the planning and other functions involved in entrepreneurial ventures.
	To make students aware about the evolving concepts of entrepreneurship such as social entrepreneurship, Self-help groups and so on.	Students will appreciate the concepts of social entrepreneurship, self-help groups and their role in inclusive growth in the economy
Information Technology in B&I - II		
	To make the students understand how technology and business work together.	Students would know about the use of commercial activity using electronic media.
	To make the students understand the basics of payments done using technology.	Students know about the basic working of different technology and new trends in commerce using electronic media.
	To make students learn to use computer practically.	Through different software they learn how to make documents, presentations and spreadsheets.
	To help the students to understand the security to be taken care when technology is in hand.	Students becomes aware of the different laws related to electronic media.

T.Y.B.Com Banking and Insurance -(Sem V)

S N	Learning Objectives	Learning Outcomes
Financial Services Management		
1.	To create understanding about financial system in India.	Students would develop understanding and expertise in various matters relating to financial system.
2.	To introduce various financial services such as merchant banking, securitization etc.	Students would develop skills for applying these concepts to the solution of business problems.
3.	To understand the regulatory framework of various financial services	Students will acquire knowledge and information to deal with various financial services.

Strategic Management		
1.	To understand the basic concepts and principles of strategic management and analyse the internal and external environment of business	It empowers students to develop and prepare organizational strategies that will be effective for the current business environment
2.	The course would enable the students to understand the principles of strategy formulation, implementation and control in organizations	Students would be able to devise strategic approaches for managing a business successfully.
3.	To expose students to various perspectives and concepts in the field of Strategic Management.	Students would develop skills for applying these concepts to the solution of business problems
International Banking & Finance		
	To make the students understand the basic concept of International Banking and Financial Institutions and expose various types of risk faced by international banks.	Students would understand various aspects and basics of International Banking and Finance.
	To provide necessary knowledge of international banking operations and international payment arrangements.	Students would develop deeper understanding of various aspects and basis of International operations.
	To introduces Foreign Exchange Market and various arithmetic operations that take place in interbank market.	Students would become more employable.
Financial Reporting & Analysis		
	The main objective is to provide an understanding of company accounts.	Students understand the objective of preparation of financial statements to the users of financial statements.
	It includes accounting of Banking, Insurance companies.	Students would appreciate the concepts of Banking accounts, concept of NPA's, their provisioning and rebate on Bills discounted Insurance Accounting of General Insurance Companies.
	It includes the accounting of Corporates as per the latest guidelines issued.	Students would understand preparation of Financial Statements, Schedules as per the latest guidelines.
	It involves understanding the preparation of AS 3 on Cash_flow Statement.	Students would understand the concept of inflows and outflows, Operating, Investing and Financing Activities in a business.
	To highlight the significance of Business Ethics	Students will be able to develop acceptable attitudes and viewpoints wrt business ethics and social responsibility.
Business Ethics & Corporate Governance		
1	To establish moral standards & develop set of belief & norms of behavior among students.	Fundamental principles of Business Ethics would be understood by students in totality.
2	To increase one's ability to deal effectively with moral complexities at workplace.	Students would be able to co-relate working in corporate environment.
3	To make students aware on code of conduct to decide what is right or wrong.	It would help students to decide on what is right or wrong in a given situation in an organization.
4	To inculcate sense of accountability & ensure transparency in functioning of organization.	Students would be able to understand importance of Corporate governance in being successful on long term basis.
Research Methodology		
1	To develop in students a rational way of thinking and reasoning through research methodology	Students will learn the concept of research methodology and its use in business.
2	To make students learn the establishment of relationship between variables	Students will be able to analyse the various inter related variables affecting business decisions.
3	To make students learn the various statistical techniques in research	Students will be able to appreciate the importance of statistical analysis in research

		methodology
4	To make students- learn the steps in writing a research report.	Students will be able to learn the technique of writing a research report.

S N	Learning Objectives	Learning Outcomes
Central Banking		
1.	To familiarize students with the purpose, functions and role of Central bank in India	It would enhance their knowledge about RBI and its role as well as its supervisory functions
2.	To create understanding about monetary policies and fiscal policy.	It would enhance the decision making ability of students while making investment decisions.
3.	To create an understanding about banking laws.	Students would develop skills for applying these concepts to the solution of business problems
Turnaround Management		
1.	To study the concept of turnaround management and business status.	It would enable students to gain better knowledge about industries and their growth prospects
2.	To enhance the knowledge about various business strategies for growth and development.	It would lead to increase in their awareness level of various turnaround strategies and also make them aware about the current business scenarios.
International Business		
1.	To make the students understand the basic concept of International Business and Theories of International Business.	Students would understand theories related to International Business
2.	Introducing students to various documentation and role of banks and insurance companies in international business.	Students would become more employable.
Security Analysis and Portfolio Management		
1	To make students learn the concepts of portfolio management, its analysis and selection.	Students will understand the concept of portfolio management and related factors governing it.
2	To make students understand the methods of portfolio evaluation and revision	Students will learn the ways of portfolio evaluation and revision
3	To make students learn the fundamental and technical analysis of portfolios	Students will understand the methods of analysing portfolios
Human Resource Management		
1	To make students learn about the concept of Human Resource Management and the roles and functions of the HR department, its evolution at national and global level	Students would understand the concept of human resources management in the banking and finance industry.
2	To make students study the process of job design, evaluation and analysis	Students would appreciate the process of job designing and the various other processes associated with it.
3	To make students learn about the process of recruitment, selection-, training and development.	Students would appreciate the efforts of the Human Resource department in the procurement and development of quality human resources.
4	To make students learn about the various monetary and non-monetary compensations provided to employees	Students will learn about the compensation schemes for Human resources.